



TERM SHEET (Annex A) | VELMIRO HEIGHTS CDO

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|-----------------------------|---|---|
| Buyer's Name | : | SAMPLE COMPUTATION |
| Buyer's TIN # | : | REQUIRED |
| Address | : | REQUIRED |
| Contact No. / Email Address | : | REQUIRED |
| Date Printed | : | |
| Unit Details | | |
| Project | : | VMH06 - Velmiro Heights CDO |
| RO / Unit | : | |
| House Model | : | ASHA |
| House Description | : | Two Storey Semi-Attached FA: 82.01 4BR 2T&B LA : 120 |
| Block / Lot | : | Block: 11 / Lot: 3 |
| List Price | : | 5,518,593.60 |
| Sales Category | : | 1-New Sale |
| Adjacent Units | : | No, Single Unit |

A. Computations (DP from TCP spread over 40 mos.)

| | | |
|---------------------------------|---------------------|----------------------------|
| List Price: | 5,518,593.60 | |
| | <u>5,518,593.60</u> | 5,518,593.60 |
| Additional charges: | | |
| Transfer & Registration charges | 508,687.49 | |
| | Total charges : | <u>508,687.49</u> |
| TOTAL CONTRACT PRICE : | | <u>6,027,281.08</u> |

B. Payment Terms

| | | | | | | | | | | | | | | | | | | | |
|---|------------------------------|----------------------------|--|--|------------|--|---|------------|--|---|-----------|--|--|-----------|--|---|-----------|--|--|
| Reservation Fee | 20,000.00 | | | | | | | | | | | | | | | | | | |
| Reservation Date: | | | | | | | | | | | | | | | | | | | |
| 10% Downpayment from TCP, net of reservation fee | 584,000.00 | | | | | | | | | | | | | | | | | | |
| spread over 40 months @ <u>14,600.00</u> per month | | | | | | | | | | | | | | | | | | | |
| starting from : _____ | | | | | | | | | | | | | | | | | | | |
| up to : _____ | | | | | | | | | | | | | | | | | | | |
| Balance shall be paid in CASH / Bank financing before move-in or upon turnover of the unit whichever is earlier | 5,423,281.08 | | | | | | | | | | | | | | | | | | |
| <table border="0" style="margin-left: 20px;"> <tr> <td colspan="3">Monthly Amortization:</td> </tr> <tr> <td>* monthly amortization @ 7.75% fixed rate for 3 years.</td> <td style="text-align: right;">169,321.15</td> <td></td> </tr> <tr> <td>* monthly amortization @ 8% fixed rate for 5 years.</td> <td style="text-align: right;">109,964.59</td> <td></td> </tr> <tr> <td>* monthly amortization @ 10% fixed rate for 10 years.</td> <td style="text-align: right;">71,669.06</td> <td></td> </tr> <tr> <td>* monthly amortization @ 11.25% fixed rate for 15 years.</td> <td style="text-align: right;">62,494.89</td> <td></td> </tr> <tr> <td>monthly amortization @ 11.5% fixed rate for 20 years.</td> <td style="text-align: right;">57,835.48</td> <td></td> </tr> </table> | Monthly Amortization: | | | * monthly amortization @ 7.75% fixed rate for 3 years. | 169,321.15 | | * monthly amortization @ 8% fixed rate for 5 years. | 109,964.59 | | * monthly amortization @ 10% fixed rate for 10 years. | 71,669.06 | | * monthly amortization @ 11.25% fixed rate for 15 years. | 62,494.89 | | monthly amortization @ 11.5% fixed rate for 20 years. | 57,835.48 | | |
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| monthly amortization @ 11.5% fixed rate for 20 years. | 57,835.48 | | | | | | | | | | | | | | | | | | |
| TOTAL PAYMENTS : | | <u>6,027,281.08</u> | | | | | | | | | | | | | | | | | |

Notes: v7 | 10/90/40

- 1 Reservation fee is NON-refundable and NON-transferable,
- 2 Pricelist is VAT-inclusive where applicable,
- 3 Prices are SUBJECT to change without prior notice,
- 4 **Cebu Landmasters, Inc.** reserves the right to correct accordingly any and all typographical errors in this pricelist,
- 5 ALL checks should be made payable to **Cebu Landmasters, Inc.**,
- 6 Pricelist does NOT include move-in charges, applicable utility connections and other related charges including, but not limited to, electrical, water and telephone/internet connections, association dues,
- 7 Price EXCLUDES any and all financial and incidental charges related to loan releases including, but not limited to, fire insurance, mortgage redemption insurance
- 8 Failure to pay 1st equity within 30 days or as scheduled, after reservation shall automatically cancel this contract.
- 9 Promo discount availment if applicable, is subject to DOU terms & conditions.

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|--------------------------|------------------------|------------------------|--------------------------------|---------------------------|
| Prepared by: | Checked by: | Noted by: | Approved by: | Conforme: |
| Pedro Z. Balinado | Adorah Y. Ouano | Marie Rose Yulo | Jose Franco B. Soberano | Sample Computation |
| Sales Admin Staff | Sales Admin Manager | VP - Sales | COO / EVP | Buyer |